

## COMMENT AND REVIEW to the REQUEST FOR PROPOSAL (RFP) #081225 Entitled

Language Services: Interpretation, Translation, Testing, and Training

The following advertisement was placed June 24, 2025, in and on the Sourcewell website <a href="www.sourcewell-mn.gov">www.sourcewell-mn.gov</a>, Sourcewell Procurement Portal <a href="https://proportal.sourcewell-mn.gov">https://proportal.sourcewell-mn.gov</a>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter <a href="www.nyscr.ny.gov">www.nyscr.ny.gov</a>, June 25, 2025, in South Carolina's The State, Deseret News, The Salt Lake Tribune, and Oregon's Daily Journal of Commerce, June 25, 2025 and July 1, 2025 in The Oklahoman, and June 25, 2025 and July 2, 2025 in the USA Today:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Language Services: Interpretation, Translation, Testing, and Training to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 12, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

2092995 Ontario Inc.	LANGSPIRE LANGUAGE SERVICES LLC
A2Z LANGUAGE HUB INC.	Language Connections, Inc.
Accent on Languages Inc.	Language Global Solution LLC
Access Interpreting, Inc.	Language Line Services, Inc.
Accurate Language Services	Language Link Corporation
Accurate Translation Bureau, Inc.	Language Phone
	Language Research Development Group (L.R.D.G.)
Ad Astra, Inc	Inc.
Agnew Multilingual	Language Services Associates
All Global Solutions International, inc	Language Solutions Team LLC
ALTA Language Services, Inc.	Language Testing International, Inc.
ANDEAN CONSULTING SOLUTIONS	Language Training Center, Inc.
INTERNATIONAL, LLC	

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Anglo Language	Latitude Prime LLC
ARCHWAY COMMUNITY SERVICES SOCIETY	LATN Language Solution
Atlas Advisors, LLC	Legal Interpreting Services
Atlas Language Services, Inc.	Lenguas Club LLC
Avantpage, Inc.	Lexikeet Learning LLC
AZ The Higher Purpose LLC	Lingotec Incorporated
BanLingo Language Solutions	Linguanational Translations, Inc.
Baystate Interpreters, Inc.	Linguava Interprerters
Beachhead Media, Inc.	Linguistica International Inc.
Berlitz Canada Inc.	Lionbridge LTD
Berlitz Languages, Inc.	Lionbridge Technologies, LLC
Bernardo A. Brunetti dba International	MasterWord Services, Inc.
Language Center	
Bidr Technologies Inc.	Maya Bridge LLC
Bluejay Ai Technologies Inc	MediaLocate, Inc.
Bridging Cultures Group Inc	Mid-Atlantic Interpreting Group, Inc.
Bromberg & Associates, L.L.C.	Mirador Enterprises
BUREAUCOM LLC	Mobile 1 Notary and Signing Services LLC
Business and Technology Management Group	Ms Flower's Interpreters & Translators
Inc	·
C&R Interpreting Solutions, LLC	MT & Associates
Cal Interpreting & Translations Inc	Multi-Languages Corporation
	Multilingual Community Interpreter Services
Carahsoft Technology Corporation	(Ontario)
Category Development	Multilingual Connections LLC
Cayuse Civil Services, LLC	Nathalie Leclaire, Translator
	National Association of Educational Translators
Certified Languages International	and Interpreters of Spoken Languages (NAETISL)
Certified Translations LLC dba Clarivita	NATIONS Translation Group LP
Cesco Linguistic Services	NBA INC
Cima Services, Inc.	New Voice Languages & Tutoring Ltd
CLICKMEN USA INC	Nuestro Terreno Comun LLC
Collaborative Business Support	NVOX TECHNOLOGIES
Communication Service for the Deaf	Oasis Services LLC
Complete Contract Consulting LLC	Officemotive, Inc.
Convergent Solutions	Oliver Marshall
Corporate Translation Services, LLC	One Call Medical, Inc.
Cultural Interpretation for Our Communities	One World Global Services LLC
CyraCom International, Inc.	Oregon Translation LLC
Department of Licensing	Pascale Guertin
DES	PGLS LLC
Dialog One, LLC	Powerling, Inc.
Digital Divide Data	Prakashchandra Patel

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DIVERSECity Community Resources Society	Premium Services WA LLC
Documens traduction inc.	Prisma International, Inc.
	Professional and Scientific Associates, Inc.
Dynamic Language Center, Ltd.	ProfessionLX Ltd
E2G École de langues ABCE inc/ABCE Language	Propio LS, LLC
School Inc.	Propio ES, EEC
Effectiff LLC	PWXPress
Ella Lungwitz	Quintana, Inc.
Empire Merchant Group dba eTranslation	Rip Media Group, LLC
Services	Mp Wedia Group, LLC
EPIC Translations LLC	Safi Service
Equal Access Language Services	Same Day Translations, LLC
Eriksen Translations Inc.	SANDAL TRANSLATION SERVICES LTD.
ETS Translation Solutions Inc.	Saskatchewan Polytechnic
Eversa	Savvas Learning Company
Evolutyz Corp	ScribeWire Inc.
Fast Translations and Multilanguage Solutions	Senture, LLC
PVT LTD	Schlare, LLC
Finger Lakes language Services LLC	SeSo, Inc.
Focus Frame French	Sherwin-Willaims Paint Company - Anacortes
Focus Language International Inc.	SignGlasses, LLC
Fox Medical Case Management Inc, dba Fox	SJB Capital Group
Translation Services	
FreeLink Interpreting LLC	SONOVISION Canada Inc.
Galenos Solid Construction LLC	SOS International LLC
GBR Inc	Speechink, Inc.
Gia H Nguyen	StarX Global LLC
GLOBAL AUDIOVISUAL	Studio Moretto Group Srl
Global Energy of the Carolinas	TaikaTranslations, LLC
Global Interpreting Network Inc	Talos Technologies Inc.
Global Security Services LLC	TechTrans International Inc.
Global Translation & Interpreter	The Bridge-World Language Center, Inc.
Global Voices LLC	The SOS Agency
GLOBO Language Solutions, LLC	The Transatlantic Translations Company LLC
Go Getz LLC	The Translation Team
Goal Get LLC	The Write Direction Inc.
HELICO TRANSLATION AND INTERPRETATION	thefrenchwaycompany
LTD	, , ,
Human Touch Translations Ltd.	Timpanogos Language Communications LLC
Idea Language Services, LLC	
	Too Top LLC
Imagine Learning LLC	Too Top LLC Toxintellect Translations and Consulting, LLC
Imagine Learning LLC Indus Translation Services Inc	
	Toxintellect Translations and Consulting, LLC

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Innovaxis Inc	TransPerfect Translations International
Insight Marketing Design	TRSB
International Communications Associates, Inc	Trusted Translations, Inc.
Interprenet, Ltd	Trustorize LLC
Interpreter Link LLC	Universal Language Service, Inc.
Interpreters Unlimited, Inc.	Universe Technical Translation, Inc.
Izone Corp	Up Spark LLC
John Odonnel dba ntbid.com	US Translation Company
JTG, inc.	Valease Unlimited Consulting LLC
Julian Ceasar	Verbal Link Institute Inc
Koch Richard Ltd	Watershed Project Management
KoolKarma Inc	Words Warriors LLC
Koteria Global Services Inc	WordShuttle Translation & Languages Inc.
KSC Translation	Worldwide Languages and Communication, LLC
KTL Communications LLC	YOU TRANSLATOR
Lakeshore Learning Materials	Zab, LLC
LANGALO INC.	Zentix Pro LLC

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on August 12, 2025, at 4:30 p.m. Central Time. Proposals were received from the following:

2092995 Ontario Inc.

A2Z LANGUAGE HUB INC.

Accent on Languages Inc.

Accurate Language Services

Accurate Translation Bureau, Inc.

ALTA Language Services, Inc.

ANDEAN CONSULTING SOLUTIONS INTERNATIONAL, LLC

Anglo Language

Atlas Language Services, Inc.

AZ The Higher Purpose LLC

BanLingo Language Solutions

Baystate Interpreters, Inc.

Berlitz Languages, Inc.

Bernardo A. Brunetti dba International Language Center

Bidr Technologies Inc.

Bluejay Ai Technologies Inc

Bromberg & Associates, L.L.C.

Carahsoft Technology Corporation

Cesco Linguistic Services

Cima Services, Inc.

Corporate Translation Services, LLC

Digital Divide Data

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Dynamic Language Center, Ltd.

École de langues ABCE inc/ABCE Language School Inc.

Effectiff LLC

**EPIC Translations LLC** 

**Equal Access Language Services** 

Eriksen Translations Inc.

Fox Medical Case Management Inc, dba Fox Translation Services

Global Interpreting Network Inc

Global Security Services LLC

Global Translation & Interpreter

Go Getz LLC

Goal Get LLC

Idea Language Services, LLC

Indus Translation Services Inc

**Indy Interpreting Services** 

**INGCO** International

International Communications Associates, Inc

Interprenet, Ltd

Interpreter Link LLC

Interpreters Unlimited, Inc.

Izone Corp

John Odonnel dba ntbid.com

JTG, inc.

Koch Richard Ltd

Koteria Global Services Inc

Language Global Solution LLC

Language Line Services, Inc.

Language Phone

Language Services Associates

Language Solutions Team LLC

Language Testing International, Inc.

Latitude Prime LLC

Lenguas Club LLC

Linguanational Translations, Inc.

Linguistica International Inc.

Lionbridge Technologies, LLC

MasterWord Services, Inc.

Multilingual Connections LLC

Oasis Services LLC

Officemotive, Inc.

Oregon Translation LLC

**PGLS LLC** 

Powerling, Inc.

Prisma International, Inc.

Propio LS, LLC

Safi Service

SONOVISION Canada Inc.

SOS International LLC

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StarX Global LLC
TaikaTranslations, LLC
The Bridge-World Language Center, Inc.
The Transatlantic Translations Company LLC
The Write Direction Inc.
Too Top LLC
Translation Solutions Corporation
TransLinguist Inc
Trustorize LLC
Universal Language Service, Inc.
Universe Technical Translation, Inc.
Up Spark LLC
Zentix Pro LLC

## Proposals were reviewed by the Proposal Evaluation Committee:

Lisa Truax, CPPB, NIGP-CPP, Senior Procurement Analyst Paul Dotson, MA, Procurement Analyst II Jonathan Love, MA, Procurement Analyst II Brittney Cotner, MBA, Procurement Analyst

## The findings of the Proposal Evaluation Committee are summarized as follows:

Accurate Language Services was founded in 1995 in New Jersey in both the U.S. and Canada. Through their US-based network they provide scheduled onsite interpretation in over 50 languages including American Sign Language (ASL) in New Jersey, New York, Pennsylvania, and Delaware. Their on-demand remote telephone or video interpretation services for over 200 languages are available 24/7/365 throughout the U.S. and Canada. Accurate Language Services also provides document translation for 200+ languages in the U.S. and Canada. Their InterpretManager platform allows clients to schedule and manage services. Their linguists are HIPAA and FERPA compliant, with CCHI, ATA, and NAJIT certifications. Accurate Language Services offers discounted base pricing.

Bromberg & Associates, LLC, with offices in Michigan and Florida, has been providing language services in the U.S. since 1999. They are ASTM F3130-18 certified. They provide interpretation including ASL in over 230 languages, through scheduled onsite and on-demand remote telephone or video services. They also provide document and CART translation in over 230 languages, transcription of audio and video, desktop publishing, voiceover dubbing and subtitling, and ACTFL- & ILR-aligned language instruction. Bromberg & Associates, LLC's secure BOSS portal is HIPAA and FERPA compliant, and allows clients to schedule and manage interpretation and translation services. Their network of 5,000 linguists is HIPAA, FERPA, and GDPR compliant, with CCHI, ATA, and NBCMI certifications. They offer discounted base pricing and tiered volume discounts.

Bernardo A. Brunetti dba International Language Center (ILC) began providing language services in St. Louis in 1983. They provide scheduled onsite interpretation in 45+ languages including ASL in the U.S. Their on-demand remote telephone or video interpretation services for over 300 languages are available 24/7/365 throughout the U.S. and Canada. They provide an online portal for scheduled and on-demand interpretation services. ILC also provides certified and notarized document translation in over 300 languages, localization, desktop publishing, voiceover dubbing and subtitling, and ACTFL- & CEFR-aligned language instruction across the U.S. and Canada. Their network of 500 linguists is HIPAA and FERPA compliant, with CCHI, ATA, and NBCMI certifications. ILC offers discounted base pricing and custom volume discounts.

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EPIC Translations, LLC has been a Michigan-based language service provider since 2005. They provide language services in the U.S. and Canada. Epic Translations provides interpretation including ASL in over 150 languages, through scheduled onsite and on-demand remote telephone or video services on a 24/7/365 basis. They also provide document and CART translation in over 150 languages, localization, ADA Section 508 compliance review, and ACTFL- & CEFR-aligned language instruction and testing. Their network of 25,000 linguists is HIPAA and FERPA compliant, with CCHI, NBCMI, and ATA certifications. They offer flexible payment terms, discounted base pricing, and tiered volume discounts.

2092995 Ontario, Inc. dba Hybrid Lynx was founded in 2006 in Toronto. They provide language services on a 24/7/365 basis in the U.S. and Canada. Hybrid Lynx provides interpretation including ASL in over 250 languages, through scheduled onsite and on-demand remote telephone or video services. They also provide document and CART translation in over 250 languages, transcription of audio and video, and ADA Section 508 compliance review and remediation. Their translation and interpretation services are ISO certified and are available on a convenient online client portal. Their network of 2,000 linguists has ATA and RID certifications. Hybrid Lynx offers discounted base pricing and tiered volume discounts.

Indy Interpreting Services dba CCI Group is a Florida-based language service provider founded in 2012. They provide language services in the U.S. and Canada. CCI Group provides interpretation including ASL in over 350 languages, through scheduled onsite and on-demand remote telephone or video services. They also provide document translation in over 350 languages, localization, and ADA Section 508 compliance review and remediation. They provide an online portal for their language services. Their network of 8,000 linguists is HIPAA compliant, with CCHI, NBCMI, and ATA certifications. CCI Group offers discounted base pricing and volume discounts.

Language Testing International, Inc., Founded in New York in 1992, provides language testing and training services in the U.S. and Canada. They are the exclusive licensee and sole source provider of ACTFL's language proficiency testing services globally. No other entity or agency is authorized to issue or interpret ACTFL scores. Language Testing International offers scheduled ACTFL certified assessments for speaking, listening, reading, and writing for over 120 languages. ACTFL certified assessments can be proctored remotely, or onsite. Language Testing International's secure online portal allows clients to schedule and manage their assessment services. They offer discounted base pricing.

Latitude Prime, LLC, with offices in Minnesota, California, and Washington D.C., has been providing language services in the U.S. since 2009. Their language services are ISO certified and are available on a convenient online client portal. They provide onsite and phone interpretation in 300 languages, also video interpretation and ASL in over 100 languages. They provide document translation in over 300 languages, localization, audio transcription, desktop publishing, ACTFL- and CEFR-aligned language testing, and ADA Section 508 compliance review and remediation. Their network of 10,000 linguists has ATA, NAJIT, NCIHC, and RID certifications. Latitude Prime, LLC offers discounted base pricing and tiered volume discounts.

Multilingual Connections LLC, based in Illinois since 2005, provides language services across the U.S. and Canada. Their secure online portal allows clients to schedule and manage interpretation and translation services. They provide interpretation including ASL in over 300 languages, through scheduled onsite and on-demand remote telephone or video services. They also provide document and CART translation in over 75 languages, subtitling and captioning, voiceover and dubbing, desktop publishing, and transcription of audio and video. Their network of 10,000 linguists has ATA, CCHI, NBCMI, and RID certifications. They offer discounted base pricing.

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SOS International, LLC has been providing language services in the U.S. since 1989. They are ASTM F3130-18 certified and hold multiple ISO certifications. Their on-demand remote telephone or video interpretation services for over 375 languages are available 24/7/365 throughout the U.S. and Canada. Accurate Language Services also provides document and CART translation, desktop publishing, and transcription for 375+ languages in the U.S. and Canada. Their network of 16,000 linguists has ATA, CCHI, NBCMI, NAJIT and RID certifications. SOS International, LLC provides secure, remote, and in-person language instruction and testing which is ACTFL- & CEFR- aligned. Their WordBridge platform is HIPAA and FERPA compliant and allows clients to schedule and manage interpretation and translation services. SOS International, LLC offers varying discounts based on services and tiered volume discounts.

For these reasons, the following awards of Sourcewell Master Agreement #081225 are recommended:

Accurate Translation Bureau, Inc.	#081225-ACB
Bromberg & Associates, LLC	#081225-BBG
Bernardo A. Brunetti dba International Language Center	#081225-ILC
EPIC Translations, LLC	#081225-EPC
2092995 Ontario, Inc. dba Hybrid Lynx, Afghan Translation Service	#081225-HBL
Indy Interpreting Services Inc. dba CCI Group	#081225-IDY
Language Testing International, Inc.	#081225-LTG
Latitude Prime, LLC	#081225-LTP
Multilingual Connections, LLC	#081225-MLC
SOS International LLC	#081225-SOS



Lisa Truax, CPPB, NIGP-CPP, Senior Procurement Analyst

Paul Dotson
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Paul Dotson, MA, Procurement Analyst II

Signed by:

Jonathan Low

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Jonathan Love, MA, Procurement Analyst II

Brittury Coturn

Brittney Cotner, MBA, Procurement Analyst

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## STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #081225 Language Services: Interpretation, Translation, Testing, and Training.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

- 1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
- 2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
- 3. The awards listed were made based on the results of the competitive solicitation process.
- 4. The awards listed were ratified by the Sourcewell Board of Directors on December 16, 2025.

Jeremy Schwartz

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP

Sourcewell Chief Operating and Procurement Officer